

# PAY PLAN SCHEDULE & COMMISSION RATES



## Pay Plan Schedule

	MINIMUM ELIGIBLE PREMIUM	MONTH 1	2	3	4	5	6	7	8	9	10	11	12
<b>TWO PAY</b>	<b>\$1,000</b>	<b>60%*</b>					<b>40%</b>						
<b>THREE PAY</b>	<b>\$1,500</b>	<b>40%*</b>				<b>30%</b>				<b>30%</b>			
<b>FOUR PAY</b>	<b>\$2,500</b>	<b>40%*</b>			<b>20%</b>			<b>20%</b>			<b>20%</b>		
<b>TEN PAY</b>	<b>\$10,000</b>	<b>19%*</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>		

\* denotes minimum down payment

- ◆ Installment Fees: \$10 - DC, DE, GA, MD, NC, NJ, PA, SC, VA  
\$ 5 - WV
- ◆ There is a \$25 fee for returned checks.

## Payments

WAIC offers online payments. Please visit [www.westminsteramerican.com/billing](http://www.westminsteramerican.com/billing) for more details.

## Commission Information

15% commission is paid on all policies when billed.

EFFECTIVE 1/2018